

# 2018 CLARK COUNTY JUNIOR FAIR AUCTIONS

Baker's & Art Auction: Thurs., July 26	Time: 5:30 PM	Location: Arts & Crafts Bldg.
Champion Showcase: Fri., July 27	Time: 9 AM	Location: Expo Center
Jr. Fair Live Auction: Fri., July 27	Time: Immediately Following Champion Showcase	Location: Expo Center

**Senior Fair Board Members:** Luke Harbage, Bill Agle  
**Junior Fair Board Members:** Emily Hays, Sydney Lau  
**4-H Youth Development Extension Educator:** Patty House  
**FFA Instructor:** Jeannie Anders

**Sales Committee Officers:**     **Chair:** Andrew Armstrong     **Vice-Chair:** Jeff Karshner  
   **Secretary:** Dody Haughey     **Treasurer:** Joanna Waddle

**Sales Committee Members:** Eric Stacy, Pat Delaney, Jennie Bishop, Lee Richardson, Fred Hays, Lisa Plank, Erica Martin, Brian Waddle, Alex Ryan

**Sales Manager:** Cathy Hays     **E-Mail:** [jrfairsales@gmail.com](mailto:jrfairsales@gmail.com)     **Phone Number:** 937-450-1194

**Selling Via a Multiple Buyer Form Required Turn-In Times:**

Specie	Date & Time	Location
Meat Rabbits	July 24, By 6 PM	Auction Barn
Meat Turkeys	July 24, By 6 PM	Auction Barn
Meat Ducks	July 24, By 6 PM	Auction Barn
Market Lambs	July 24, By 6 PM	Auction Barn
Dairy Milk	July 25, By 6 PM	Auction Barn
Dairy Feeders	July 25, By 6 PM	Auction Barn
Market Dairy Steers	July 25, By 6 PM	Auction Barn
Market Hogs	July 25, By 6 PM	Auction Barn
Market Goats & Dairy Goat Milk	July 26, By 6 PM	Auction Barn
Meat Chickens	July 26, By 6 PM	Auction Barn
Market Beef	July 26, By 6 PM	Auction Barn

**Jr. Fair Sales Management Hours:** Auction Barn located across from Goat Barn.

Date	Time
Saturday, July 21	4 PM-7 PM
Sunday, July 22	4 PM-7 PM
Monday, July 23	4 PM-7 PM
Tuesday, July 24	11 AM-2 PM – 4 PM-7 PM
Wednesday, July 25	11 AM-2 PM – 4 PM-7 PM
Thursday, July 26	11 AM-2 PM – 4 PM-7 PM
Friday, July 27	7 AM- Sale Ends

**Sale Options & Load Out:** Animals sold through the Junior Fair Auction must follow the sale options outlined for each species. **Most animals load out prior to the live auction on Friday. Only animals to be walked through the auction ring will be those selling as Champions.**

Specie	By Multiple Buyer Form	Through Live Auction	Animal Load out
Sheep	Resale, Custom Processing	Resale	Fri., July 27, 7:30 AM
Swine	Resale, Custom Processing	Resale	Wed., July 25, 7 PM
Market Ducks & Turkeys	Resale	Resale	Wed., July 25, 6:30 PM
Meat Chickens	Resale	Resale	Thurs., July 26, 6:30 PM
Meat Rabbits	Resale	Resale	Thurs., July 26, 7 PM
Dairy Feeders	Resale	Resale	Thurs., July 26, 8 PM
Goat	Resale, Custom Processing	Resale	Fri., July 27, 8:30 AM
Market Beef (Steers and Market Heifers)	Resale, Custom Processing	Resale, Custom Processing	Fri., July 27, after live auction
Dairy Market Steers	Resale, Custom Processing	Resale, Custom	Fri., July 27

		Processing	after live auction
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**Purchaser Sale Terms and Conditions:**

**1. Bidding:**

- A. Each animal can sell through either the multiple buyer form or the live auction.
- B. Exhibitors that choose to sell their animal using a multiple buyer form must turn the form in by 6 PM on the day designated for that species See chart above.
- C. Exhibitors that choose to sell their animal in the Live Auction will not be permitted to use a multiple buyer form. Up to four buyers may go together to purchase in the live auction and will be billed equally. The animal sells to the highest bidder without reserve. The auctioneer will settle any disputes as to bids and his decision is final!
- D. All animals/units will sell through a premium bidding process rather than a price per lb. Individuals will bid a dollar amount above resale value giving a premium to the exhibitor/seller.
- E. Purchasers of animals/units will pay the premium bid with the exhibitor/seller receiving the resale value from the packer bid.
- F. Purchasers of animals/units that want to send their purchase to custom harvest will pay the premium bid + the resale (packer bid) for the total cost of the animal.
- G. Purchasers using the custom processing option must use one of the processors that the committee has made arrangements with.

**2. Terms:** Terms of Sale are Cash, Credit Cards (convenience fee of 4% added), Check or Draft to the Sales Management at the Auction. **Buyers with outstanding invoices from the live auction will not be provided a buyers number until outstanding balances are paid.**

**3. Purchaser's Obligation:** The above terms of sale shall constitute a contract between the buyers and sellers and shall be equally binding upon both.

**4. Participate at Your Own Risk:** All persons attending the Auction do so at their own risk. The owners or anyone connected with the management of the sales assume no liability, legal or otherwise, for any accidents that occur.

**5. Use of Multiple Buyer Forms:**

- A. Only adults, 19 and older, with a buyer number may put together a Multiple Buyer Form and actively solicit buyers to be a part of a multiple buyer purchase.
- B. The parent/legal guardian, initiating the Multiple Buyer Form, does not need to be a buyer on the multiple buyer form. This person must sign and acknowledge the terms and conditions of the Jr. Fair Sale upon turning in the Multiple Buyer Form to the Sales Trailer by the designated time.
- C. Each buyer listed on a Multiple Buyer Form must make a minimum \$25.00 bid.
- D. **Any multiple buyer making purchases totaling \$150 or more will receive recognition via the 2019 Maine's Board, 2019 Clark County Fair Book, 2018 Fair Web Site as well as a pork chop or ribeye food coupon and fair admission for Thursday or Friday of Fair week.**
- E. Up to four buyers who choose to jointly and equally purchase an animal may still do so without completing a Multiple Buyer Form and receive recognition from the auctioneers block during the live auction.
- F. **Identify the individual receiving the meat from custom processing on a multiple buyer purchase. This person pays the resale price in addition to the premium fee pledged.**

**6. Purchasers of Champions:** The Ohio Department of Agriculture requires that the Champion and Reserve Champion market beef, market dairy steer, market lamb, market hog and market goat go to harvest. Overall and Scramble Champions and Overall Reserve Champions (*market beef, market dairy steer, lamb, hog and goat*) will be sent to local custom processors arranged by the Sales Management Team.

**7. Photographs of Champions:** Photographs of champions will be taken in the auction ring and used in buyer recognition and auction promotion.

**8. Exhibitor Re-Buys Not Allowed:** Junior Fair Livestock sold are not eligible to be shown and/or sold at any other Fair. There should be no reason for an exhibitor to re-buy any animal. If, as a buyer you are approached by someone wanting to do this, please notify the Sales Management immediately.

**9. Exhibitor Sale Reports:** All exhibitors are strongly encouraged to review their Exhibitor Sale Report posted on the Clark County Fair Website <http://clarkcoag.com>.

**This report serves two purposes:**

**A. A list of the exhibitors' buyers with addresses to send thank you notes to.**

**B. A list of buyers that the Sales Management has invoiced on the exhibitors behalf.**

**10. Questions or Concerns:** Please call the Sales Management. Phone number posted on the Clark County Fair Website <http://clarkcoag.com>.

## Procedure for Handling Purchaser Accounts

1. **Sale Day Payment:** All buyers are encouraged to make payment in the Expo Center Sales Office on Auction Day. Buyers can make payment in cash, with a check or credit card. A 4% credit card convenience fee applies to all purchases paid by credit card.
2. **Billing:** Buyers not settling accounts on Auction Day will be sent an invoice due within 30 days. Any unpaid account will receive a 2<sup>nd</sup> invoice.
3. **Any Account Not Paid:** Buyer Accounts not paid **within 60 days of invoice** will have the amount unpaid deducted from the exhibitor's total sale amount. The Sales Management will not be responsible for collecting unpaid balances **after 60 days of invoice**.
5. **All Accounts:** All Junior Fair Auction Accounts are subject to the above terms and conditions unless special arrangements for payment have been made with the Sales Management.
6. **Buyer Registration:** Register as a buyer on-line at <http://clarkcoag.com>. During Fair week, buyers must register in person at the Auction Barn.

## Exhibitor and Seller Terms and Conditions:

1. **Sale Eligibility:**
  - A. 4-H and FFA exhibitors must have met membership and entry requirements, completed a 4-H or FFA project, met minimum and maximum project weight requirements and participated in their respective Junior Fair Shows to be eligible to sell in the **Clark County Jr. Fair Auction either by multiple buyer form or the live auction.**
  - B. Once an exhibitor crosses the scale with his/her animal, the animal must show until eliminated by the judge, disqualified by the Fair Veterinarian or asked to leave by the approval of the involved species' committee.
  - C. All 4-H and FFA exhibitors are limited to selling two (2) animal units/products in the Clark County Junior Fair Auctions. Exhibitors are limited to selling one (1) head per species. One animal unit is one animal or one pen of chickens or rabbits, one rabbit fryer, one gallon of milk, one baked good item or one art item.
  - D. All 4-H and FFA exhibitors will sell their own animal/unit by the required deadline for submission of the multiple buyer form or at the designated place in the sale order unless prior arrangements have been made with the Sales Management. Failure to do so will forfeit the right to sell the animal/unit through the auction ring, by multiple buyer form and/or may forfeit the right to sell at a premium.
  - E. Exhibitors are responsible for caring for their animals until loaded onto the packer truck. Exhibitors in violation of this rule will forfeit all sale rights including multiple buyer form, packer bids and/or live auction premiums.
2. **Exhibitors Of Champions:** All Grand/Overall Champions, Reserve Grand/Overall Champions including Scramble Champions must be sold through the Champion Showcase – no exceptions! Overall Premier Exhibitors may sell in the Champion Showcase, but are not required to unless the exhibitor also has one of the Overall Champions/Reserve Champions or Scramble Champions.
3. **Sale Weight:** All animals will be weighed by an official weight master on certified scales at their respective animal weigh-ins on the first Friday and/or Saturday of Fair. This recorded weight will serve as the official sale weight for resale value.
4. **Testing Requirements:**
  - A. All animals shall be subject to random testing.
  - B. The top two animals, Overall Grand & Overall Reserve Champions from market beef, dairy market steers, sheep, swine and market goats shall have hair and urine samples collected for ODA testing immediately after their respective shows.
  - C. Any Overall Grand & Overall Reserve Champion can be subject to further testing.
  - D. The fair vet and a fair board member will be responsible for the collection of samples.
5. **Harvest Requirements:**
  - A. Species committee will be responsible for the chain of identification from the time of naming a champion to the time of sale.
  - B. Overall Grand and Overall Reserve Champion (market beef, dairy market steer, market lamb, market hog, market goat) and Champion Scramble Steer and Hog will be harvested as soon as possible after the Auction as arranged for by the Sales Management.
6. **Resales:** All resales of market beef, dairy market steers, market lambs, market hogs and market goats will be terminal.

7. **Sale Deductions:**
  - A. **Each exhibitor/seller's check will have a 5% sales commission deducted from the full sale price and a \$5.00/lot handling fee.**
  - B. Check off dollars will be deducted according to National Commodity Check-Off Program requirements.
8. **Exhibitor/Seller Payment: Exhibitors/sellers will not be issued their check until the entire account has been paid in full or no later than 90 days after buyers invoiced. Exhibitors whose sale account is not paid in full will receive paid funds minus sale commissions on full sale, handling fee and check-off dollars.**
9. **Rule Observance:** Failure by any exhibitor to adhere to these rules and any rules published in the fair book will exclude said exhibitor from showing, selling, or both, during the Fair and could result in disbarment from a future Fair or Fairs.

**Art and Baker Champions Auction Order for Thursday, July 26, 5:30 PM, Arts & Crafts Building: (Held prior to the Wood Carvers Auction)**

Baked Items will sell first in even number years and art items will sell first in odd number years. Winners will draw for sale order at the conclusion of the Baking and Art Contests.

**Champion Showcase & Live Auction Order for Friday, July 27:**

- **Senior and Junior Dairy Milk Champions** for each Breed  
(2018 Order – Holstein, Grade, Brown Swiss, Jersey)
- Overall Dairy Female Premier Exhibitor
- Grand Champion Goat Milk, Reserve Champion Goat Milk
- Grand Champion Eggs, Reserve Champion Eggs
- Overall Grand Meat Chicken Pen, Overall Reserve Champion Chicken Pen
- Overall Grand Champion Meat Turkey, Overall Reserve Champion Meat Turkey
- Overall Grand Champion Meat Duck, Overall Reserve Champion Meat Duck
- Overall Poultry Premier Exhibitor
- Grand Champion Rabbit Fryer, Reserve Champion Rabbit Fryer, Grand Champion Meat Rabbit Pen, Reserve Champion Meat Rabbit Pen
- Grand Champion Market Lamb, Reserve Grand Champion Market Lamb, Overall Market Lamb Premier Exhibitor
- Overall Grand Champion Market Goat, Overall Reserve Champion Market Goat, Overall Market Goat Premier Exhibitor
- Grand Champion Dairy Feeder, Reserve Grand Champion Dairy Feeder, Grand Champion Dairy Market Steer, Reserve Grand Champion Dairy Market Steer, Overall Dairy Beef Premier Exhibitor
- Overall Grand Champion Market Hog, Overall Reserve Champion Market Hog, Overall Market Hog Premier Exhibitor, Scramble Champion Market Hog, Reserve Scramble Champion Market Hog
- Overall Grand Champion Market Beef, Overall Reserve Champion Market Beef, Overall Market Beef Premier Exhibitor, Scramble Champion Market Steer, Reserve Scramble Champion Steer

**Live Auction Sale Order Immediately Following Champion Showcase:**

- Market Beef – Lottery Number
- Dairy Market Steers – Lottery Number
- Chickens – Lottery Number
- Market Hogs – Pen Number
- Ducks – Lottery Number
- Market Lambs – Lottery Number
- Rabbits – Lottery Number
- Market Goats – Lottery Number
- Turkeys – Lottery Number
- Dairy Feeders – Lottery Number