

2020 CLARK COUNTY JUNIOR FAIR AUCTIONS

Online Sale

Add-ons:

Opens - August 3rd 9:00am
Closes - August 10th 9:00am

Location: www.clarkcoag.com

Link under Fair book and forms

Auction:

Opens - August 3rd 9:00am
Closes - August 4th 12:00pm
Then goes to an extended bidding period.

Senior Fair Board Members: Luke Harbage, Matt Harbage, Fred Hays
4-H Youth Development Extension Educator: Patty House

Sales Manager: Cathy Hays **E-Mail:** jrfairsales@gmail.com **Phone Number:** 937-450-1194

Jr. Fair Sale's Office Hours: located at corner of Goat Barn 1.

Date	Time
Saturday, July 25	10 AM - 1 PM
Sunday, July 26	10 AM - 1 PM
Monday, July 29	10 AM - 1 PM
Tuesday, July 29	10 AM - 1 PM
Wednesday, July 30	10 AM - 1 PM

Sale Information:

- The sale will be online this year, offering the same options for participation from buyers. Buyers can participate by **Auction** or **Add-on** methods of bidding. The two methods will run simultaneously, and Buyers can use both methods. The exhibitor will receive the total of both methods, resale value less sales commissions and fees.
 - **Auction Method** - highest bid wins, there is an option for the buyers to split the bid. Splitting the bid can be done for up to four buyers splitting the bid equally. The winning buyer may elect to split the bid during the bidding process and bid for a group of 4. Sales management will work with the winning bidder to coordinate with who the bid should be split for billing purposes. The auction will be a timed auction with a countdown feature which allows time to be extended if bids are placed during the countdown, when no bids are placed, and time runs out the auction is over.
 - **Add-on** - replaces the Multiple Buyer Form and accommodate multiple buyers for one exhibitor/project.
- Exhibitors are eligible for One project in the sale, see guidelines in Exhibitor Section.
- The Sale is Terminal, the project elected to go in the sale will be terminal.
- Payment and Registrations will be available online.
- **Custom Process Option** is available; however, this will be determined on the Animal Declaration Form that is due at Weigh-In. There will be no Multiple Buyer Form so the buyer requesting custom processing must be a registered buyer and listed on the declaration form due at weigh in. The buyer will be billed for resale from sales management.
 - Custom Process is limited to One Custom per Exhibitor, per species due to limited capacity.
 - If Custom Process requests for a species are greater than available spots, it will result in a lottery of exhibitors who selected custom process option on Animal Declaration Form.

Questions or Concerns:

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Buyer Information

Terms and Conditions:

Sale:

Virtual Sale - Buyers will have two ways to participate.

- Auction - this option will function as our Live Auction did in the past. A buyer can bid against other buyers to be the successful bidder. This will be highest bidder wins the bid. This will be a timed auction that will start at the time listed above and at a certain time the auction will run as a countdown style auction and will run for 30 seconds longer each time a bid is placed until the clock runs out.
- Add-On - this option will function as our Multiple Buyer Form did in the past; it will allow buyers to pledge donations toward an Exhibitor at a \$25 minimum with \$5 dollar increments with no maximum.
- Auction Site: will be located on a link via the www.clarkcoag.com

Bidding:

Three Methods

1. Online Auction Bids – register and bid online.
2. Online Add-Ons – register and bid online.
3. Manual Add-Ons – Add-on Bids can be processed manually by the sales management using a **Buyer Bid Sheet** – This option is for a buyer who has add-ons to place and cannot complete online bidding. This needs to be turned into the sales management prior to close of the sale.

**It is encouraged to make use of the online bidding, however if you are unable to, you are welcome to submit bids manually to the Sales Management

Payment/Billing:

Payment Options:

- Online (Credit Card or Bank) – The link will be posted on www.clarkcoag.com at the conclusion of the sale.
- Checks can be mailed to
Clark County Jr. Livestock Auction
P.O. Box 2309
Springfield, Ohio 45501
- by Phone with Credit Card (937) 450-1194
- Fair Office – Cash, Check or Credit Card, must have a copy of your invoice.
- All Credit Card payments have a convenience fee of 3%

Billing:

- Invoices will be mailed within 7 business days of the sale close
- Invoices are due within 30 days
- Buyer Accounts not paid **within 60 days of invoice** will have the amount unpaid deducted from the exhibitor's total sale amount. The Sales Management will not be responsible for collecting unpaid balances **after 60 days of invoice**.

Registration:

- Buyer's must register online using the link on www.clarkcoag.com under "fair book and forms" or use <https://clarkcoauction.fairwire.com/login.aspx>. Registration will be available until the sale ends. It is recommended to register ahead time to avoid any problems and allow you to bid in a timely manner.
- All Buyers must provide required information in order to complete registration. Ex: Contact Information, Email, Cell Phone etc.
- If you are unable to complete online registration, feel free to contact the Sales Manager.

Buyer Recognition:

1. Buyers making purchases totaling \$150 or more will receive recognition via:
 - a. 2020 Fair Web Site
 - b. One Pork-chop or Rib-eye food coupon
2. Buyers making purchases totaling \$500 or more will receive all items listed above, as well as being listed on the Maine's Building.
3. Top 2 Buyers in the Clark County Jr. Fair Auction will receive all items listed above, as well as a campsite for the following years Fair only and paid for by the Clark County Jr. Fair Livestock Auction.

Questions or Concerns:

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Purchasers of Champions:

1. The Ohio Department of Agriculture requires that the Champion and Reserve Champion market beef, market dairy steer, market lamb, market hog and market goat go to harvest. Overall and Scramble Champions and Overall Reserve Champions (*market beef, market dairy steer, lamb, hog and goat*) will be sent to local custom processors arranged by the Sales Management Team.

Questions or Concerns:

2. Please call Sale Management at 937-450-1194 or e-mail jrfairsales@gmail.com

**** All Junior Fair Sale Accounts are subject to the above terms and conditions unless special arrangements for payment have been made with the Sales Management**

Questions or Concerns:

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Exhibitor and Seller Information:

1. Sale Eligibility:

- A. 4-H and FFA exhibitors must have met membership and entry requirements, completed a 4-H or FFA project & met requirements, participated in their respective Junior Fair Shows and submitted the required Animal Declaration Forms by the designated Weigh-In to be eligible to sell in the Clark County Jr. Fair Sale.
- B. Once an exhibitor crosses the scale with his/her animal, the animal must show until eliminated by the judge, disqualified by the Fair Veterinarian or asked to leave by the approval of the involved species' committee.
- C. All 4-H and FFA exhibitors will be listed as one lot on the Clark County Junior Fair Sale.
- D. Exhibitors are eligible to sell One animal as determined Animal Declaration Form due at Weigh-In.**
- E. The Animal selected to be in the Sale will be *terminal*. As this is a *terminal* sale.
- F. Exhibitors are responsible for caring for their animals until loaded onto the packer truck. Exhibitors in violation of this rule will forfeit all sale right and/or proceeds.

2. Exhibitor Registration:

- A. Exhibitor's must register online using the link on www.clarkcoag.com under "fair book and forms" or use <https://clarkcoaction.fairwire.com/login.aspx>. Registration will be available until **Thursday July 30th at 4:00pm.**
- B. Exhibitors will be able to Upload a picture and write a brief description or Bio during the registration. Registration can be done prior to declaration at weigh-in, which declares the project entering the sale it is encouraged to try and select the correct Division and Class you intend to sell.
- C. One Exhibitor Registration per exhibitor.
- D. Registration Steps:**
 - o Step 1 – Click "Sign In"
 - o Step 2 – Select "Exhibitor"
 - o Step 3 – Enter "First and Last Name" and Select "I am a new exhibitor or have yet to register this year" – Click Continue
 - o Step 4 – Fill in required info then Click Continue
 - o Step 5 – Confirm information then Click Continue
 - o Step 6 – Select Department, Select Division, Select Class, Enter Description, Select Club, Enter Parents Name, then Click Continue.
 - o Step 7 – Click "Add Entry to Cart"
 - o Step 8 – Click Continue, it should say 1 entry added.
 - o Step 9 – Click Checkout – this will then take you to the page to Upload a picture. It will say you are not finished and should show \$0 due, this is normal just proceed by clicking Checkout.
 - o Step 10 – Enter "YES" to "I agree to the above statement" then Click "Submit"
 - o Step 11 – this will take you to the file upload page for uploading a picture, confirm your email is correct and Click "Upload File"
 - o Step 12 – Click Choose File and Click "Upload" your picture, then verify it says upload complete Click "Done"
 - o Step 13 – Confirm your upload is complete and Click "Done" in the pop up.
 - o Step 14 – Should take you to a "Thank You" Page and you are finished.

E. If you are unable to complete online registration, feel free to contact the Sales Manager.

- 3. Exhibitors of Champions:** All Grand/Reserve Grand/Overall Champions including Scramble Champions must be sold. Overall Premier Exhibitors may sell in the Champion Showcase but are not required to unless the exhibitor also has one of the Overall Champions/Reserve Champions or Scramble Champions.
- 4. Sale Weight:** All animals will be weighed by an official weight master on certified scales at their respective animal weigh-ins during the Fair. This recorded weight will serve as the official sale weight for resale value.
- 5. Testing Requirements:**
 - A. All animals shall be subject to random testing.
 - B. The top two animals, Overall Grand & Reserve Champions from market beef, dairy market steers, sheep, swine and market goats shall have hair and urine samples collected for ODA testing immediately after their respective shows.
 - C. Any Overall Grand & Overall Reserve Champion can be subject to further testing.

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- D. The fair vet and a fair board member will be responsible for the collection of samples.
- 6. Harvest Requirements:**
- A. Species committee will be responsible for the chain of identification from the time of naming a champion to the time of sale.
 - B. Overall Grand and Reserve Champion (market beef, dairy market steer, market lamb, market hog, market goat) and Champion Scramble Steer and Hog will be harvested as soon as possible after the Auction as arranged for by the Sales Management.
- 7. Resales:** All resales of market beef, dairy market steers, market lambs, market hogs and market goats will be terminal.
- 8. Sale Deductions:**
- A. Each exhibitor/seller's check will have a 5% sales commission deducted from the Sale Price and a \$5.00/lot handling fee.
 - B. Resale on All animals will be processed by sales management and assessed 2% processing fee on all resale value.
 - C. Check off dollars will be deducted according to National Commodity Check-Off Program requirements.
- 9. Exhibitor/Seller Payment:** Exhibitors/sellers will not be issued their check until 90 days after buyers are invoiced. Exhibitors whose sale account is not paid in full will receive paid funds minus Sale Commissions, Handling & Resale Fee and Check-off dollars.
- 10. Rule Observance:** Failure by any exhibitor to adhere to these rules and any rules published in the fair book will exclude said exhibitor from selling.
- 11. Animal Declaration Form:**
- A. Each exhibitor must complete an "Animal Declaration Form" indicating where each market eligible animal will be headed after exhibition. This form must be completed, signed and turned in at Weigh-In. See chart below. This form will be completed online this year.
 - B. The Animal Declaration Form serves to assist the tracking of where animals need to go after the conclusion of exhibition to help reduce load-out, auction, custom and packer mishaps.
 - C. Failure to submit, an "Animal Declaration Form" by the designated deadline for each project will result in forfeiture of the right to sell that animal in the sale.
 - D. Animal Declaration Form are final when turned in.
- 12. Custom Process Option:** is available; however, this will be determined on the Animal Declaration Form that is due at Weigh-In. There will be no Multiple Buyer Form so the buyer requesting custom processing must be a registered buyer and listed on the declaration form due at weigh in. The buyer will be billed for resale from sales management.
- a. Custom Process is limited to One Custom per Exhibitor, per species due to limited capacity.
 - b. If Custom Process requests for a species are greater than available spots, it will result in a lottery of exhibitors who selected custom process option on Animal Declaration Form.

Animal Declaration Form Type	Deadline to Submit Form	Location to Submit Form
Meat Rabbits	Weigh-In	Online: www.clarkcoag.com
Market Ducks & Turkeys	Weigh-In	Online
Market Lambs	Weigh-In	Online
Dairy Market Steers	Weigh-In	Online
Dairy Feeders	Weigh-In	Online
Market Hogs	Weigh-In	Online
Meat Chicken	Weigh-In	Online
Market Goats	Weigh-In	Online
Market Beef	Weigh-In	Online

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Champion Showcase – Online Sale

The Champion Showcase will be Virtual this year, as there will no in person live auction. To better showcase our Champions, they will be included in the online sale and be listed as champions.

- Llama and Alpaca - Grand & Reserve Champion Fleece
- Dairy Milk Champions - Senior and Junior for each Breed (Jersey, Holstein, Grade, Brown Swiss)
- Dairy Female - Overall Female Dairy Exhibitor
- Goat Milk - Grand & Reserve Champion
- Eggs - Grand & Reserve Champion Eggs
- Meat Chicken Pen - Grand & Reserve Champion
- Meat Turkey - Grand & Reserve Champion
- Meat Duck - Grand & Reserve Champion
- Poultry - Overall Premier Exhibitor
- Rabbit Fryer - Grand & Reserve Champion
- Meat Rabbit Pen - Grand & Reserve Champion
- Market Lamb - Grand & Reserve Grand Champion
- Market Lamb - Overall Premier Exhibitor
- Market Goat - Grand & Reserve Champion Market Goat, Overall Market Goat Premier Exhibitor
- Dairy Feeder - Grand & Reserve Champion
- Dairy Market Steer - Grand & Reserve Champion
- Dairy Beef - Overall Premier Exhibitor
- Market Hog - Grand & Reserve Champion Market Hog,
- Market Hog - Overall Premier Exhibitor
- Scramble Market Hog - Grand & Reserve Scramble Champion
- Market Beef - Grand & Reserve Champion
- Market Beef - Overall Premier Exhibitor
- Scramble Market Steer - Grand & Reserve Champion
- Art Champions – included

Questions or Concerns:

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