

2021 CLARK COUNTY JUNIOR FAIR AUCTIONS

Art & Baker's Auction: Thursday, July 29 Time: 5:30 PM Location: Arts & Crafts Bldg.

**Champion Showcase
& Jr. Fair Auction:** Friday, July 30 Time: 9:00 AM Location: Champions Center

Online Sale: Monday July 26, 9:00 AM - Friday, July 30, 6:00 PM

Senior Fair Board Members: Greg Kaffenbarger, Fred Hays, Todd Bumgardner, Jay Flax

Sales Manager: Cathy Hays Phone: 937-450-1194

Website: ccjrfairsales.com

Email: jrfairsales@gmail.com

Sale Office Hours: July 26 – July 29 10:00 a.m. – 1:00 p.m.
July 30 – 7:30 a.m. – close of Live Auction (Sale Arena)

BIDDING AND BUYING:

Buyers can participate in the Junior Fair Auctions by:

1. Art & Baker's Auction
2. Sale of Champions & Jr. Fair Auction
3. Placing Add-Ons during the Online Sale (replacing Multiple Buyer Forms)

Buyers may submit a buyer bid sheet to the Sales Office for the Online Sale until Friday, July 30, 2021

Buyer Registration for New Buyers will begin Online June 25, 2021

Premium Bidding (Live Auction)

All animals/lots will sell by premium bid to the highest bidder. Auctioneers and ring persons will take your bids. Every bid helps the momentum of the sale and the ultimate price a 4-H or FFA member receives for his or her project animal. When the auctioneer cries "SOLD", the person with the highest bid is the purchaser. Auctioneers will settle any bid disputes and have the final decision.

Up to four buyers may go together to purchase in the live auction and will be billed equally. **After the Sale of Champions, the Sale Order will be assigned randomly.**

Online Add-On Auction:

The Online Auction will only be add-ons and will replace the Multiple Buyer Forms from past years. Buyers will be able to register Online up to the close of sale on July 30.

Purchaser Sale Terms and Conditions:

1. Bidding:

- a. You must have a Buyer's Number to purchase.
- b. Purchasers of animals/units will pay the premium bid with the exhibitor/seller receiving the resale value from the packer bid.
- c. Custom Processing arrangements will need to be made with the exhibitor prior to the exhibitor weighing in their animals. Exhibitors will need to declare custom processing as well as the registered buyer that will be responsible and billed for the market value of the animal. This declaration is due 30 minutes after their respective weigh-in.

2. Terms:

- a. All purchases must be paid in full by 30 days after the sale. After 30 days, a 2% late fee will be added for each month the purchases are not paid in full.
- b. Checks payable to: Clark County Jr. Livestock Auction
- c. We accept Visa, Mastercard, Discover and American Express for payment. A 3% buyer premium will be waived for those who pay with cash or check.
- d. Buyers with outstanding invoices will not be provided a buyer number until outstanding balances are paid.
- e. There will be NO RESALES of animals. Animals sold are not to be returned to the member, as that animal is not eligible to be shown by that exhibitor or any other 4-H/FFA member in any Junior Show including but not limited to any Ohio County, Independent, or State Fair.

3. **Purchaser's Obligation:** The above terms of sale shall constitute a contract between the buyers and seller and shall be equally binding upon both.

4. **Participate at Your Own Risk:** All person attending the Auction do so at their own risk. The owners or anyone connected with the management of the sales assume no liability, legal or otherwise for any accidents that occur.

Junior Fair Livestock Buyers will receive the following benefits if paid by October 1, 2021

1. A Listing in the Clark County Fair Book
2. Buyers who spend \$150 or more will receive recognition via the Maine's Board and Buyer Placard, Coupon for Pork Chop or Ribeye and Admission for Thursday or Friday of the 2022 Fair.

5. **Purchasers of Champions:** The Ohio Department of Agriculture requires that the Champion and Reserve Champion market beef, market dairy steer, market lamb, market hog and market goat go to harvest. Overall and Scramble Champions and Overall Reserve Champions (market beef, market dairy steer, lamb, hog, and goat) will be sent to Copey's Butcher Shop.

6. **Photographs of Champions:** Photographs of champions will be taken in the auction ring and used in buyer recognition and auction promotion.

7. **Exhibitor Re-Buys Not Allowed:** Junior Fair Livestock sold are not eligible to be show or sold at any fair. There is not a back to farm option for animals sold through the Clark County Junior Fair Livestock Auctions.

Procedure for Handling Purchaser Accounts:

- 1. Auction Day Payment:** All Buyers are encouraged to make payment with the Sales Office on Auction Day. **We accept Visa, Mastercard, Discover and American Express for payment. A 3% buyer premium will be waived for those who pay with cash or check.**
- 2. Billing:** Buyers not settling accounts on Auction Day will be sent an invoice due within 30 days. **After 30 days, a 2% late fee will be added for each month the purchases are not paid in full.**
- 3. Any Account Not Paid:** Buyer Accounts not paid by October 1, 2021 will have the amount unpaid deducted from the exhibitor's total sale amount.
- 4. All accounts:** All Junior Fair Auction Accounts are subject to the above terms and conditions unless special arrangements for payment have been made with the Sales Management.

Exhibitor and Seller Terms and Conditions:

1. Sale Eligibility:

- a. 4-H and FFA Exhibitors must have met membership and entry requirements, completed a 4-H or FFA Project, met minimum and maximum project weight requirements and participated in their respective Junior Fair Shows to be eligible to sell in the Clark County Jr. Livestock Auctions.
- b. Once an exhibitor crosses the scale with his/her animal, the animal must show until eliminated by the judge, disqualified by the Fair Veterinarian or asked to leave by the approval of the involved species' committee or by the Clark County Agricultural Society Board of Directors.
- c. All 4-H and FFA exhibitors can sell one "lot" in the Clark County Junior Fair Auctions. One "lot" will consist of all the exhibitor's eligible projects.
- d. Exhibitors are responsible for caring for their animals until loaded onto the packer truck Exhibitors in violation of this rule will forfeit all sale rights including packer bids, virtual add-ons, and/or live auction premiums.
- e. Exhibitors that choose to sell their animal through the Auction (live or online) must register online beginning June 14, 2021, and continuing through July 17, 2021. Exhibitors are asked to complete an online Auction entry, as it will be utilized for ALL of the auctions.
- f. Exhibitors must complete a declaration form via Qualtrics for each animal, choosing to participate in either the online or live auction and submit within 30 minutes of the conclusion of their respective weigh-in. Extra, non-sale customs must also be included on the declaration form.

2. **Exhibitors of Champions:** All Grand/Overall Champions, Reserve Grand/Overall Champions including Scramble Champions must be sold through the Champion Showcase – no exceptions! **Overall Premier Exhibitors may choose to sell in the Champion Showcase (animal must be present) but are not required to do so unless the exhibitor also has one of the Overall Champions/Reserve Champions or Scramble Champions.**

3. **Sale Weight:** All animals will be weighed by an official weigh master on certified scales at the respective animal weigh-ins on the first Friday and/or Saturday of Fair. This recorded weight will serve as the official sale weight for resale value.

4. Harvest Requirements:

- a. Species committee will be responsible for the chain of identification from the time of naming a champion to the time of sale
- b. Overall Grand and Overall Reserve Champion (market beef, dairy market steer, market lamb, market hog, market goat) and Champion Scramble Steer and Hog will be harvested as soon as possible after the Auction **by Copey's Butcher Shop.**

5. **Resales:** All resales of market beef, dairy market steers, market lambs, market hogs and market goats will be terminal. **NO BACK TO FARM OPTION ON AUCTION ANIMALS.**

6. Sale Deductions:

- a. Each exhibitor/seller's check will have a 5% sales commission deducted from the full sale price and a \$5.00/lot handling fee.
- b. Check off dollars will be deducted according to National Commodity Check-Off Program requirements.
- c. The resale for any non-Sale (extra) animals going on the packer truck, will be paid through the Sale Office – no deductions will be taken with the exception of any required check-off fees.

7. Exhibitor/Seller Payment:

- a. Exhibitors/sellers will not be issued their check until the entire account has been paid in full or no later than 90 days after buyers have been invoiced. Exhibitors whose sale account is not paid in full will receive paid funds minus sale commission, handling fee and check-off dollars.

All exhibitor checks are stamped **VOID AFTER 90 DAYS**. If the Sales Manager must reprint a seller's check within 90 days of issuance, there will be a \$35.00 reissue fee. All checks not cashed after 90 days will become a donation to the Clark County Jr. Fair Livestock Auction.

8. **Rule Observance:** Failure by any exhibitor to adhere to these rules and any rules published in the fair book will exclude said exhibitor from showing, selling, or both, during the Fair and could result in disbarment from a future Fair or Fairs.
9. **Sale Options & Load Out:** Animals sold through the Junior Fair Auction must follow the sale options outlined for each species. Most animals load out prior to the live auction on Friday. Only animals to be walked through the auction ring will be those selling as Champions.
10. **Custom Processing:** Custom processing arrangements will need to be made with the exhibitor prior to the exhibitor weighing in their animals. Exhibitors will need to declare custom processing as well as the registered buyer that will be responsible and billed for the market value of the animal. The declaration is due 30 minutes after the respective weigh in.