

2021 CLARK COUNTY JUNIOR FAIR AUCTIONS

Baker's & Art Auction: Thursday, July 29 **Time:** 4:30 PM **Location:** Arts & Crafts Bldg.

Champion Showcase & Jr. Fair Live Auction:

Friday, July 30

Time: 9:00 AM

Location: Expo Center

Online Add-On Sale:

Monday, July 26 (9:00AM) through Wednesday, August 4 (midnight)

Senior Fair Board Members: Greg Kaffenbarger, Fred Hays, Todd Bumgardner, Jay Flax

Sales Manager: Cathy Hays **E-Mail:** jrfairsales@gmail.com **Phone Number:** 937-450-1194

BIDDING AND BUYING:

Buyers can participate in the Junior Fair Auctions by bidding during the Sale of Champions & Live Sale and/or by placing add-ons during the Online Sale.

Buyers may submit a buyer bid sheet to the Sales Office for the online sale until August 4, 2021.

Buyer registration for new buyers for the online add-on auction will begin online August 1, 2021.

Premium Bidding (Live Auction):

All animals/lots will sell by premium bid to the highest bidder. Auctioneers and ring persons will take your bids. Every bid helps the momentum of the sale and the ultimate price a 4-H or FFA member receives for his or her project animal. When the auctioneer cries "SOLD", the person with the highest bid is the purchaser. Auctioneers will settle any bid disputes and have the final decision.

Up to four buyers may go together to purchase in the live auction and will be billed equally. **After the Sale of Champions, all live auction lots will be sold in alphabetical order A to Z in odd years, then Z to A in even years. A hybrid auction feature will also be available during the live auction, incorporating on-line ZOOM bidding during the live auction.**

Online Add-On Auction:

The Online Auction will only be add-ons, and will replace the Multiple Buyer Forms from past years. Buyers will be able to register online up August 1, 2021.

Purchaser Sale Terms and Conditions:

1. **Bidding:**
 - a. Purchasers of animals/units will pay the premium bid with the exhibitor/seller receiving the resale value from the packer bid
 - b. Purchasers of animals/units that want to send their purchase to custom harvest will pay the premium bid + the resale (packer bid) for the total cost of the animal. Only animals involved in the Online Add-On auction, or extra "non sale" market animals are eligible for custom harvest.
 - c. Purchasers using the custom processing option must use one of the processors that the committee has made arrangements with.
2. **Terms:** Terms of Sale are Cash, Credit Cards (convenience fee of 3% added), Check or Draft to the Sales Management at the Auction. Buyers with outstanding invoices from the live auction will not be provided a buyer number until outstanding balances are paid.
3. **Purchaser's Obligation:** The above terms of sale shall constitute a contract between the buyers and sellers and shall be equally binding upon both.

4. **Participate at Your Own Risk:** All persons attending the Auction do so at their own risk. The owners or anyone connected with the management of the sales assume no liability, legal or otherwise, for any accidents that occur.

Junior Fair Livestock Buyers will receive the following benefits if paid by October 1, 2021

1. A listing in the Clark County Fair Book
2. Buyers who spend \$150 or more will receive recognition via the Maine's Board and Buyer Placard, pork chop or ribeye food coupon and admission for Thursday or Friday of Fair
6. **Purchasers of Champions:** The Ohio Department of Agriculture requires that the Champion and Reserve Champion market beef, market dairy steer, market lamb, market hog and market goat go to harvest. Overall and Scramble Champions and Overall Reserve Champions (*market beef, market dairy steer, lamb, hog and goat*) will be sent to **Copey's Butcher Shop**.
7. **Photographs of Champions:** Photographs of champions will be taken in the auction ring and used in buyer recognition and auction promotion.
8. **Exhibitor Re-Buys Not Allowed:** Junior Fair Livestock sold are not eligible to be shown and/or sold at any Fair. There is not a back to farm option for animals sold through the Clark County Junior Fair Livestock Auctions.
9. **Live Auction Bump:** If a buyer wishes to "bump" up the sale price of an animal from the live auction, please contact the sales office after the live auction until August 4, 2021.

Procedure for Handling Purchaser Accounts:

1. **Sale Day Payment:** All buyers are encouraged to make payment in the Sales Office on Auction Day. Buyers can make payment in cash, with a check or credit card. A 3% credit card convenience fee applies to all purchases paid by credit card.
2. **Billing:** Buyers not settling accounts on Auction Day will be sent an invoice due within 30 days.
3. **Any Account Not Paid:** Buyer Accounts not paid **by October 1** will have the amount unpaid deducted from the exhibitor's total sale amount.
4. **All Accounts:** All Junior Fair Auction Accounts are subject to the above terms and conditions unless special arrangements for payment have been made with the Sales Management.

Exhibitor and Seller Terms and Conditions:

1. Sale Eligibility:
 - A. 4-H and FFA exhibitors must have met membership and entry requirements, completed a 4-H or FFA project, met minimum and maximum project weight requirements and participated in their respective Junior Fair Shows to be eligible to sell in the **Clark County Jr. Fair Auction**.
 - B. **Once an exhibitor crosses the scale with his/her animal, the animal must show until eliminated by the judge, disqualified by the Fair Veterinarian or asked to leave by the approval of the involved species' committee or by the Clark County Agricultural Society Board of Directors.**
 - C. **All 4-H and FFA exhibitors are able to sell one "lot" in the Clark County Junior Fair Auctions. One "lot" will consist of all of the exhibitor's eligible market projects.**
 - D. All 4-H and FFA exhibitors will sell their own animal/unit in the sale order unless prior arrangements have been made with the Sales Management. Failure to do so will forfeit the right to sell the animal/unit through the auction ring, by online add-on sale and/or may forfeit the right to sell at a premium.
 - E. Exhibitors are responsible for caring for their animals until loaded onto the packer truck. Exhibitors in violation of this rule will forfeit all sale rights including packer bids, virtual add-ons and/or live auction premiums.

- F. Exhibitors that choose to sell their animal through the auction (live or online) must register online beginning June 10, 2021 and continuing through July 17, 2021. Exhibitors are asked to complete the online profile, as it can be utilized for either the online or live auction.
 - G. Exhibitors must complete a declaration form via Qualtrics for each animal, choosing to participate in either the online or live auction and submit within 30 minutes of the conclusion of their respective weigh in. Extra, non sale customs must also be included on the declaration form.
2. **Exhibitors of Champions:** All Grand/Overall Champions, Reserve Grand/Overall Champions including Scramble Champions must be sold through the Champion Showcase – no exceptions! Overall Premier Exhibitors may choose to **sell in the Champion Showcase (animal must be present), but are not required to do so unless the exhibitor also has one of the Overall Champions/Reserve Champions or Scramble Champions.**
 3. **Sale Weight:** All animals will be weighed by an official weigh master on certified scales at the respective animal weigh-ins on the first Friday and/or Saturday of Fair. This recorded weight will serve as the official sale weight for resale value.
 4. **Harvest Requirements:**
 - A. Species committee will be responsible for the chain of identification from the time of naming a champion to the time of sale.
 - B. Overall Grand and Overall Reserve Champion (market beef, dairy market steer, market lamb, market hog, market goat) and Champion Scramble Steer and Hog will be harvested as soon as possible after the Auction by **Copey's Butcher Shop.**
 6. **Resales:** All resales of market beef, dairy market steers, market lambs, market hogs and market goats will be terminal. **NO BACK TO FARM OPTION ON AUCTION ANIMALS**
 7. **Sale Deductions:**
 - A. Each exhibitor/seller's check will have a 5% sales commission deducted from the full sale price and a \$5.00/lot handling fee.
 - B. Check off dollars will be deducted according to National Commodity Check-Off Program requirements.
 8. **Exhibitor/Seller Payment:** Exhibitors/sellers will not be issued their check until the entire account has been paid in full or no later than 90 days after buyers invoiced. Exhibitors whose sale account is not paid in full will receive paid funds minus sale commission, handling fee and check-off dollars.

All exhibitor checks are stamped VOID AFTER 90 DAYS. If the Sales Manager has to reprint a livestock check there will be a \$35.00 reissue fee or if exhibitor lost a check, the exhibitor will be charged \$45.00 for stop payment. All checks not cashed after 90 days will become a donation to the Clark Co. Junior Fair.

9. **Rule Observance:** Failure by any exhibitor to adhere to these rules and any rules published in the fair book will exclude said exhibitor from showing, selling, or both, during the Fair and could result in disbarment from a future Fair or Fairs.

Sale Options & Load Out:

Animals sold through the Junior Fair Auction must follow the sale options outlined for each species. Most animals load out prior to the live auction on Friday. Only animals to be walked through the auction ring will be those selling as Champions.

Custom Processing:

Custom Processing will only be offered on those animals that will be going through the online Auction, or for extra animals not going through the sale. This must be included on the animal declaration form, due 30 minutes after the animal's weigh in.